

## Testimonials:

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**Dilweg Commercial** provides brokerage and consulting services for the office, flex, industrial and retail markets. By working with our team, you can be assured that your strategic goals will be exceeded. Creating economic value is paramount to our service mission. Additionally, you can be assured that your transaction will be handled in a timely and professional manner. We achieve these objectives through:

- Responsive Communication
- Knowledge & Insight to the Market
- Space & Leasing Analysis
- Strategic Relationships & Access to Pertinent Information
- Confidentiality & Ethics

Below you will find testimonials from a sampling of our satisfied partners:



### **Plexus Services Corporation**

Contact / Title: Randy Hrnicek, Vice President  
Phone: (919) 807-8065  
E-Mail: [randy.hrnicek@plexus.com](mailto:randy.hrnicek@plexus.com)

"Dilweg Commercial did a tremendous job addressing our space requirements. We were in the fortunate position of expanding our operations, and Dilweg Commercial used a hands-on approach to develop a space solution to meet our needs. The answer required shuffling of existing building tenants and some construction management. We were able to stay in our Class-A building and to maintain operations uninterrupted. We have been thrilled with the results, and we have Dilweg to thank for that."



### **BlueCross BlueShield of North Carolina**

Contact / Title: Mike Patrick, Director of Corporate Services  
Phone: (919) 765-2619  
E-Mail: [michael.patrick@bcbsnc.com](mailto:michael.patrick@bcbsnc.com)

"Throughout the entire process Dilweg Commercial was consistently professional and flexible. Our strategic needs were in constant flux. Dilweg Commercial remained steadfast in delivering the types of solutions to suit our needs and our budget. Their commitment to accommodate our real estate needs earned our respect, appreciation and ultimately our tenancy."



### **Ciber Inc.**

Contact / Title: Jerine Tarbell, Operations Manager for the Carolinas  
Phone: (919) 518-0800 x-4072  
E-Mail: [jtartbell@ciber.com](mailto:jtartbell@ciber.com)

"The success of our real estate transaction can be attributed to Dilweg Commercial. They provided us the personalized attention to clearly understand the options available in the market. With that knowledge in hand, we were able to make a clear, sound decision that added value to our bottom line. Additionally, the decision made sense for our people and the work environment to support our collaborative culture."

the

**DILWEG**

companies

5310 S. Alston Avenue, Suite 210  
Durham, NC 27713  
T : (919) 402-9100  
F : (919) 402-9119



**My Computer Career.com**

Contact / Title: Tony Galati  
Phone: (919) 371-4820 x-102  
E-Mail: [tony@mycomputercareer.com](mailto:tony@mycomputercareer.com)

"I whole-heartedly recommend Dilweg Commercial to anyone looking for new office space. Dilweg Commercial possesses the market knowledge and portfolio depth to accommodate most any real estate need. Furthermore, their responsiveness is unmatched. Their approach is collaborative and fast-paced. They will work tirelessly to meet your real estate needs."



**Duke University**

Contact / Title: Scott Selig, Associate Vice President  
Phone: (919) 682-3330  
E-Mail: [scott.selig@duke.edu](mailto:scott.selig@duke.edu)

"We are extremely pleased with our Class-A office space, and Dilweg Commercial has been remarkable partner in serving our property management needs. From space accommodation to building amenities, Dilweg Commercial has gone the extra distance to see that our real estate requirements are exceeded."



**Jones Lang LaSalle**

Contact / Title: John Stubbs, Managing Director  
Phone: (919) 424-8169  
E-Mail: [John.Stubbs@am.JLL.com](mailto:John.Stubbs@am.JLL.com)

"We have worked with representatives from Dilweg Commercial for many years. Our interactions have always been conducted with the utmost professionalism and efficiency. Their honesty and integrity is impeccable. We consider them to be a worthy peer in our market, and we welcome each and every opportunity to collaborate with their organization."



**Nextaff Professional Hiring Organization**

Contact / Title: Rachel Reynolds  
Phone: (919) 865-8950  
E-Mail: [rreynolds@us.nextaff.com](mailto:rreynolds@us.nextaff.com)

"It has been a pleasure working with the representatives of Dilweg Commercial. From leasing negotiations to construction management, we have received 'white-glove' treatment. Their staff is knowledgeable and responsive to serving the needs of their tenants. They did a great job helping to ensure that our space was built out on time and under budget. We have now been in our space for just over a year, and we could not be more pleased with it."